

## Message Text

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ORIGIN ARA-20

INFO OCT-01 ADP-00 AID-20 EB-11 NSC-10 RSC-01 CIEP-02

TRSE-00 SS-15 STR-08 OMB-01 CEA-02 L-03 H-02 PA-03

PRS-01 USIA-12 CIAE-00 COME-00 FRB-02 INR-10 NSAE-00

XMB-07 OPIC-12 LAB-06 SIL-01 INT-08 PC-04 IGA-02 /164 R

DRAFTED BY ARA/LA/DR:ELIJEWSKI ARA/ECP:DANDERSON:JD

6/29/73 EXT 29152 EXT 29375

APPROVED BY ARA-LA:HKLEINE

ARA/ECP:DRAMBACH

ARA/ECP:JTROGERS

LA/DR:RCCRISLERJR

LA/DR:FBKIMBALL

LA/DP:LEHARRISON

----- 044314

R 101924Z JUL 73

FM SECSTATE WASHDC

TO AMEMBASSY LIMA

INFO AMEMBASSY BOGOTA

AMEMBASSY CARACAS

AMEMBASSY LA PAZ

AMEMBASSY QUITO

AMEMBASSY SANTIAGO

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E.O. 11652 N/A

TAGS: EGEN BL CI CO EC PE VE

SUBJECT: ANDEAN PACT: PROPOSALS FOR US ASSISTANCE, FY  
1974

REF: BOGOTA 5260, LIMA 4064

JOINT STATE/AID MESSAGE

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1; STATE/AID HAVE REVIEWED CONTENTS REFTELS AGAINST

GENERAL POLICY OF SUPPORT FOR REGIONAL ECONOMIC INTEGRATION  
EFFORTS IN HEMISPHERE EMPHASIZED DURING SECRETARY'S MAY  
TRIP TO LATIN AMERICA.

2. STATE/AID AGREE THAT ASSISTANCE OUTLINED LIMA 4064  
COULD PROVIDE MUTUAL BENEFITS TO ANDEAN AREA AND US;  
QUESTION REMAINS WHETHER DIRECT USG FINANCIAL ASSISTANCE  
MOST APPROPRIATE MEANS ACHIEVE DESIRED OBJECTIVES OR  
WHETHER ASSISTANCE MIGHT MORE APPROPRIATELY COME WHOLLY OR  
PARTIALLY FROM US PRIVATE SECTOR. FOR THIS REASON REQUEST  
YOUR COMMENTS ON FOLLOWING OBSERVATIONS WHICH RELATE TO  
SPECIFIC PROJECTS OUTLINED LIMA 4064.

A. ASSISTANCE IN ASSESSING WORLDWIDE INDUSTRIAL  
DEMAND/SUPPLY TRENDS. SECTORAL PROGRAMS OF INDUSTRIAL  
DEVELOPMENT (SPIDS) ARE CARDINAL FEATURE OF ANDEAN  
SUBREGIONAL GROUP AND USG HAS IMPORTANT INTEREST IN  
MANNER IN WHICH THESE DEVELOP BOTH BECAUSE OF EFFECT ON  
ECONOMIC VIABILITY OF AREA AND EFFECT ON US COMMERCIAL/  
INVESTMENT INTERESTS. WE ARE ANXIOUS, THEREFORE, TO  
EXPLOIT TO FULLEST OPPORTUNITIES OFFERED BY REQUESTED  
ASSISTANCE. AT SAME TIME, IN VIEW QUESTION RAISED PRE-  
CEDING PARA, US PRIVATE SECTOR ALTERNATIVE TO USG FUNDING  
MERITS CONSIDERATION; FOR EXAMPLE, US INDUSTRIAL GROUPS  
OR INDIVIDUAL FIRMS WITH EXPERTISE IN CORRESPONDING SECTOR  
MIGHT HAVE INTEREST IN SUPPLYING JUNTA WITH TREND ANALYSIS  
DATA FOR USE IN DEVELOPING SPIDS. (IT IN FACT LIKELY THAT  
US FIRMS ALREADY HAVE SUCH DATA ON FILE.) SHOULD JUNTA  
NOT FIND IT POSSIBLE ACCEPT DATA DIRECTLY FROM POTENTIAL  
SUPPLIER, POSSIBILITY MIGHT STILL EXIST OF US FIRMS  
PARTIALLY UNDERWRITING INDEPENDENT SURVEY/STUDY.

B. FEASIBILITY STUDY ON PLANT AND EQUIPMENT LEASING.  
HERE, TOO, WE MIGHT BEGIN BY STIMULATING DIRECT CONTACT  
BETWEEN ANDEAN DEVELOPMENT CORPORATION (CAF) AND US FIRMS  
SPECIALIZING IN PLANT-EQUIPMENT LEASING. GIVEN POTENTIAL  
BENEFITS, US SUPPLIER FIRMS COULD PROVE WILLING CONSIDER  
PARTICIPATION WITH CAF IN FINANCING SUCH STUDY;

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C. PROMOTIONAL SEMINARS TO ESTABLISH BUSINESS CONTACT  
WITH ANDEAN PUBLIC/PRIVATE REPRESENTATIVES. POSSIBILITY  
EXISTS HERE FOR USG FINANCIAL SUPPORT PROVIDED FIRM ANDEAN  
INTEREST CONTINUES. SPECIFIC PROGRAM OBJECTIVES AND  
ACTIVITIES NEED BE OUTLINED IN MORE DETAIL: FOR EXAMPLE,  
SPANISH PROGRAM AS DESCRIBED LIMA A121 TOO VAGUE FOR OUR  
PURPOSES. WITH SPECIFIC STATEMENT OF PURPOSES AND FOCUS  
OF "PROMOTIONAL SEMINARS," SUBJECT ACTIVITY COULD BE

HANDLED ADMINISTRATIVELY AS PARTICIPANT PROGRAM. IF POST  
CONCURS RE DESIRABILITY OF EXPLORING APPROACHES OUTLINED  
A AND B ABOVE, PROMOTIONAL SEMINARS COULD SERVE TO PROVIDE  
NECESSARY CONTACT BETWEEN ANDEAN OFFICIALS/BUSINESSMEN AND  
US BUSINESS GROUPS.

3. REQUEST COMMENTS. ROGERS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 JAN 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 10 JUL 1973  
**Decaption Date:** 01 JAN 1960  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Authority:** worrelsw  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 28 MAY 2004  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1973STATE134432  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** ELIJEWSKI ARA/ECP:DANDERSON:JD  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Film Number:** n/a  
**From:** STATE  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Line Count:** 122  
**Locator:** TEXT ON-LINE  
**Office:** ORIGIN ARA  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
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**Previous Channel Indicators:**  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
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**Secure:** OPEN  
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